



Bank Holding Company Performance Report March 31, 2022—FR BHCPR

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RSSD Number: 3815157

BHC Nai	RAYMOND JAMES FINANCIAL, INC. me
City/Stat	E SAINT PETERSBURG, FL
Bank Ho	Iding Company Information
Consolidate Peer Group	serve District: 6 d Assets (\$000): 73,100,448 Number: 9 Number in Peer Group: Bank Subsidiaries: 1
Peer Group Number	Description
1	Consolidated assets equal to or greater than \$10 billion
2	Consolidated assets between \$3 billion and \$10 billion Consolidated assets between \$1 billion and \$3 billion
4	Consolidated assets between \$500 million and \$1 billion
5	Consolidated assets less than \$500 million (starting March 2006 includes former peer group 6)
6	Consolidated assets less than \$300 million (valid only prior to March 2006. Starting March 2003 includes former peer group 7)
7	Consolidated assets less than \$150 million (valid only prior to March 2003)
9	Atypical and second-tier holding companies

Mailing Address:

RAYMOND JAMES FINANCIAL, INC. 880 CARILLON PARKWAY

SAINT PETERSBURG, FL 33716

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Summary Ratios

BHC Name

	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
Average assets (\$000)	72,389,865	56,298,032	59,681,232	46,552,101	38,800,322
Net income (\$000)	323,684	354,802	1,536,673	862,399	1,052,817
Number of BHCs in peer group			-		

	BHC	Peer # 9	Pct	ВНС	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Earnings and Profitability: Percent of Average Assets												•			
Net interest income (tax equivalent)	1.14			1.18			0.87			1.61			2.61		
+ Non-interest income	13.35			15.95			16.31			16.24			17.84		
- Overhead expense	11.98			14.20			14.29			14.97			16.83		
- Provision for credit losses	0.12			-0.25			-0.10			0.55			0.01		
+ Securities gains (losses)	0			0			0			0			0		
+ Other tax equivalent adjustments	0			0			0.31			0			0		
= Pretax net operating income (tax equivalent)	2.40			3.19			3.30			2.34			3.61		
Net operating income	1.79			2.52			2.57			1.85			2.71		
Net income	1.79			2.52			2.57			1.85			2.71		
Net income (Subchapter S adjusted)															
Percent of Average Earning Assets															
Interest income (tax equivalent)	1.82			2.06			1.55			2.61			4.14		
Interest expense	0.28			0.38			0.35			0.47			0.85		
Net interest income (tax equivalent)	1.54			1.69			1.20			2.14			3.29		
Losses, Allowance, and Past Due + Nonaccrual															
Net loan and lease losses / Average loans and leases	0.02			0.03			0.06			0.43			0.04		
Earnings coverage of net loan and lease losses (X)	359.15			197.58			112.26			12.54			145.13		
Allowance for loan and lease losses / Total loans and leases not held-for-sale	1.13			1.42			1.14			1.61			0.91		
Allowance for loan and lease losses / Total loans and leases	1.12			1.41			1.13			1.60			0.90		
Nonaccrual loans and leases + OREO / Total loans and leases + OREO	0.37			0.18			0.29			0.18			0.23		
30–89 days past due loans and leases / Total loans and leases	0			0.05			0.02			0.02			0.12		
Liquidity and Funding															
Net noncore funding dependence	-49.66			-3.56			-48.79			-3.29			0		
Net short-term noncore funding dependence	-58.66			-10.26			-58.39			-12.70			-9.43		
Net loans and leases / Total assets	43.83			46.82			43.87			46.88			61.66		
Capitalization															
Tier 1 leverage ratio	11.10			12.24			12.09			12.89			15.84		
Holding company equity capital / Total assets	11.77			13.54			12.56			13.72			17.04		
Total equity capital (including minority interest) / Total assets	11.78			13.62			12.64			13.86			17.19		
Common equity tier 1 capital / Total risk-weighted assets	23.89			23.57			25.85			23.44			24.75		
Net loans and leases / Equity capital (X)	3.73			3.46			3.49			3.42			3.62		
Cash dividends / Net income	22.02			15.17			15.57			24.45			18.91		
Cash dividends / Net income (Subchapter S adjusted)															
Growth Rates															
Assets	30.38			12.56			27.59			33.63			4.18		
Equity capital	13.30			11.68			16.80			7.61			11.40		
Net loans and leases	22.07			4.58			19.40			1.60			4.82		
Noncore funding	-4.33			-5.58			-5.71			9.16			19.48		
Parent Company Ratios															
Short-term debt / Equity capital	0			9.83			0			0			0		
Long-term debt / Equity capital	23.69			17.11			23.69			27.77			22.66		
Equity investment in subsidiaries / Equity capital	91.12			99.40			96.29			98.07			93.81		
Cash from ops + noncash items + op expense / Op expense + dividends	434.26			49.31			160.16			210.94			298.58		

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Income Statement—Revenues and Expenses

						Percent	Change
Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Interest and fees on loans	198,374	166,416	715,442	741,519	1,008,676	19.20	22.08
Income from lease financing receivables	0	0	0	0	0		
Fully taxable income on loans and leases	191,475	159,181	686,656	711,847	977,579	20.29	21.70
Tax-exempt income on loans and leases	6,899	7,235	28,786	29,672	31,097	-4.64	33.55
Estimated tax benefit on income on loans and leases	2,453	2,344	-177,700	9,788	10,994	4.65	-23.84
Income on loans and leases (tax equivalent)	200,827	168,760	537,742	751,307	1,019,670	19.00	21.19
Investment interest income (tax equivalent)	28,288	22,679	86,304	88,807	75,963	24.73	382.30
Interest on balances due from depository institutions	6,333	4,619	19,775	41,380	125,178	37.11	-52.52
Interest income on other earning assets	8,887	6,677	23,253	33,671	52,477	33.10	-18.29
Total interest income (tax equivalent)	244,335	202,735	667,074	915,165	1,273,288	20.52	24.79
Interest on time deposits of \$250K or more	300	308	1,236	1,954	2,378	-2.60	19.52
Interest on time deposits < \$250K	3,004	3,851	15,332	18,823	11,626	-21.99	302.14
Interest on foreign office deposits	0	0	0	0	0		
Interest on other deposits	1,617	1,431	6,011	10,978	98,286	13.00	-32.74
Interest on other borrowings and trading liabilities	32,740	31,423	126,459	133,347	148,132	4.19	-1.61
Interest on subordinated debt and mandatory convertible securities	0	0	0	0	0		
Total interest expense	37,661	37,013	149,038	165,102	260,422	1.75	2.68
Net interest income (tax equivalent)	206,674	165,722	518,036	750,063	1,012,866	24.71	29.88
Non-interest income	2,416,197	2,244,502	9,733,329	7,559,691	6,923,862	7.65	69.78
Adjusted operating income (tax equivalent)	2,622,871	2,410,224	10,251,365	8,309,754	7,936,728	8.82	65.77
Overhead expense	2,167,250	1,997,904	8,527,426	6,966,658	6,530,907	8.48	53.81
Provision for credit losses	21,720	-35,825	-58,417	253,977	5,483		147.35
Securities gains (losses)	0	0	608	1,292	0		-100.00
Other tax equivalent adjustments	-1	1	187,888	0	4		
Pretax net operating income (tax equivalent)	433,791	448,877	1,972,320	1,090,507	1,400,604	-3.36	163.61
Applicable income taxes	109,632	92,546	413,251	230,109	349,820	18.46	107.80
Tax equivalent adjustments	2,452	2,345	10,188	9,788	10,999	4.56	-24.67
Applicable income taxes (tax equivalent)	112,084	94,891	423,439	239,897	360,819	18.12	100.10
Minority interest	-1,977	-816	12,208	-11,789	-13,032		
Net income before discontinued operations, net of minority interest	323,684	354,802	1,536,673	862,399	1,052,817	-8.77	187.07
Discontinued operations, net of applicable income taxes	0	0	0	0	0		
Net income attributable to holding company	323,684	354,802	1,536,673	862,399	1,052,817	-8.77	187.07
Memoranda							
Net income - holding company and noncontrolling (minority) interest	321,707	353,986	1,548,881	850,610	1,039,785	-9.12	196.38
Investment securities income (tax equivalent)	28,288	22,679	86,304	88,807	75,963	24.73	382.30
US Treasury and agency securities (excluding mortgage-backed securities)	2,920	1,120	2,207	1,197	3,026	160.71	3742.11
Mortgage-backed securities	25,243	21,549	83,928	87,183	70,516	17.14	382.57
All other securities	125	10	169	427	2,421	1150.00	-77.61
Cash dividends declared	71,285	53,839	239,272	210,883	199,125	32.40	123.44
Common	71,285	53,839	239,272	210,883	199,125	32.40	123.44
Preferred	0	0	0	0	0		

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Relative Income Statement and Margin Analysis

	0	3/31/2022		03	3/31/2021		12	2/31/2021		1.	2/31/2020	1	1	2/31/2019	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct		Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Percent of Average Assets	Dilo	11 661 # 3	1 01	DITO		1 01	DITO	11 661 # 3	1 01	БПС	CC # 3	1 00	DITO	11 001 # 3	1 00
_	1.35	1		1.44	l 1		1.12			1.97	1	1	3.28	1	т —
Interest income (tax equivalent)	0.21			0.26			0.25	-		0.35			0.67		
Less: Interest expense															
Equals: Net interest income (tax equivalent)	1.14			1.18			0.87			1.61			2.61		
Plus: Non-interest income	13.35			15.95			16.31			16.24			17.84		
Equals: adjusted operating income (tax equivalent)	14.49			17.12			17.18			17.85			20.46		
Less: Overhead expense	11.98			14.20			14.29			14.97			16.83		
Less: Provision for credit losses	0.12	_		-0.25			-0.10			0.55			0.01		
Plus: Realized gains (losses) on held-to-maturities securities	0			0			0			0			0		
Plus: Realized gains (losses) on available-for-sale securities	0			0			0			0			0		
Plus: other tax equivalent adjustments	0			0			0.31			0			0		
Equals: Pretax net operating income (tax equivalent)	2.40			3.19			3.30			2.34		\Box	3.61		
1 A	0.62			0.67		1	0.74			0.50			0.02	1	_
Less: Applicable income taxes (tax equivalent)	-0.01	1		-0.67 -0.01			0.71	-		0.52 -0.03	-		-0.03	-	$\vdash \!\!\!\!\!-$
Less: Minority interest															
Equals: Net operating income	1.79			2.52			2.57			1.85			2.71		
Plus: Net extraordinary items	0			0			0			0			0		
Equals: Net income	1.79			2.52			2.57			1.85			2.71		<u> </u>
Memo: Net income (last four quarters)	2.36			2.11			2.57			1.85			2.71		
Net income—BHC and noncontrolling (minority) interest	1.78			2.52			2.60			1.83			2.68		
Technology (Innoversely) increase in the control of												· · · · · ·			
Margin Analysis															
Average earning assets / Average assets	74.21			69.78			72.07			75.32			79.30		
Average interest-bearing funds / Average assets	52.30			56.86			57.44			64.37			64.16		
Interest income (tax equivalent) / Average earning assets	1.82			2.06			1.55			2.61			4.14		
Interest expense / Average earning assets	0.28			0.38			0.35			0.47			0.85		
Net interest income (tax equivalent) / Average earning assets	1.54			1.69			1.20			2.14			3.29		
20.11															
Yield or Cost	2.53	1	1	2.00			1.00	1		2.04	1		4.40	1	
Total loans and leases (tax equivalent)	0.20			2.60 0.37			1.92 0.22			3.01 0.74			4.19 3.61		
Interest-bearing bank balances															
Federal funds sold and reverse repos	0.12			2.09			2.16			5.68			4.76		
Trading assets	4.38			4.02			3.12			3.65			3.48		<u> </u>
Total earning assets	1.80			2.04			1.96			2.58			4.10		
Investment securities (tax equivalent)	0.55			1.12			0.68			1.52			2.45	1	
US Treasury and agency securities (excluding mortgage-backed securities)	0.10			3.70			0.04			0.40			3.06		
Mortgage-backed securities	1.15			1.06			1.01			1.39			2.33		
All other securities	2.07			27.78			117.36			304.69			1.790.06		<u> </u>
7 iii Otrior Scourilles	2.01	1		27.70			111.00			001.00			1,700.00		
Interest-bearing deposits	0.06			0.08			0.07	1		0.12			0.51		
Time deposits of \$250K or more	1.35			1.73			1.58			2.03	1		2.36	1	—
Time deposits of \$250K of more Time deposits < \$250K	1.83			1.86			1.94	 		1.99			2.10		\vdash
Other domestic deposits	0.02			0.02			0.02			0.04		1	0.46		
·	0.02	1		0.02			0.02	 		0.04		 	0.40		
Foreign deposits		<u> </u>						<u> </u>							
Federal funds purchased and repos	2.78			0.85			1.25			4			10.46		
Other borrowed funds and trading liabilities	3.23			3.38			3.30	1		3.39			3.50		
All interest-bearing funds	0.40			0.46	1		0.43	1		0.55	1	1 1	1.05	1	†
	0.10	1		0.10			0.10			0.00	1	1	1.00	1	

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Non-interest Income and Expenses

Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
Non-interest Income and Expenses					
Total non-interest income	2,416,197	2,244,502	9,733,329	7,559,691	6,923,862
Fiduciary activities income	17,930	16,458	71,011	55,921	48,929
Service charges on deposit accounts - domestic	1	2	6	9	17
Trading revenue	6,943	14,635	63,500	76,522	81,806
Investment banking fees and commissions	2,407,959	2,141,082	9,287,835	7,212,332	6,559,376
Insurance activities revenue	16,619	14,585	59,423	53,481	55,419
Venture capital revenue	2,494	8,079	56,137	-1,408	7,097
Net servicing fees	63	12	-21	-81	146
Net securitization income	0	0	0	0	0
Net gains (losses) on sales of loans, OREO, other assets	2,945	1,212	10,872	4,841	3,343
Other non-interest income	-38,757	48,437	184,566	158,074	167,729
Total overhead expenses	2,167,250	1,997,904	8,527,426	6,966,658	6,530,907
Personnel expense	1,027,313	1,032,585	4,246,391	3,561,420	3,264,821
Net occupancy expense	63,704	57,949	236,237	228,435	227,684
Goodwill impairment losses	0	0	0	0	19,722
Amortization expenses and impairment loss (other intangible assets)	5,470	4,036	16,229	12,182	13,684
Other operating expenses	1,070,763	903,334	4,028,569	3,164,621	3,004,996
Fee income on mutual funds and annuities	400,402	399,128	1,664,577	1,373,719	1,403,487
Memoranda	·		·	<u>.</u>	
Assets under management in proprietary mutual funds and annuities	18,548,681	20,811,731	20,664,968	19,995,680	17,294,643
Number of equivalent employees	13,242	12,574	13,029	12,545	13,106
Average personnel expense per employee	77.58	82.12	325.92	283.89	249.11
Average assets per employee	5,466.69	4,477.34	4,580.65	3,710.81	2,960.50

	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	внс	Peer # 9	Pct
Analysis Ratios															
Mutual fund fee income / Non-interest income	16.57			17.78			17.10			18.17			20.27		
Overhead expenses / Net Interest Income + non-interest income	82.71			82.97			81.77			83.94			82.40		
Percent of Average Assets															
Total overhead expense	11.98			14.20			14.29			14.97			16.83		
Personnel expense	5.68			7.34			7.12			7.65			8.41		
Net occupancy expense	0.35			0.41			0.40			0.49			0.59		
Other operating expenses	5.95			6.45			6.78			6.82			7.83		
Overhead less non-interest income	-1.38			-1.75			-2.02			-1.27			-1.01		
Percent of Adjusted Operating Income (Tax Equivalent)															
Total overhead expense	82.63			82.89			83.18			83.84			82.29		
Personnel expense	39.17			42.84			41.42			42.86			41.14		
Net occupancy expense	2.43			2.40			2.30			2.75			2.87		
Other operating expenses	41.03			37.65			39.46			38.23			38.28		
Total non-interest income	92.12			93.12			94.95			90.97			87.24		
Fiduciary activities income	0.68			0.68			0.69			0.67			0.62		
Service charges on domestic deposit accounts	0			0			0			0			0		1
Trading revenue	0.26			0.61			0.62			0.92			1.03		1
Investment banking fees and commissions	91.81			88.83			90.60			86.79			82.65		1
Insurance activities revenue	0.63			0.61			0.58			0.64			0.70		
Venture capital revenue	0.10			0.34			0.55			-0.02			0.09		
Net servicing fees	0			0			0			0			0		
Net securitization income	0			0			0			0			0		
Net gain (loss) - sales of loans, OREO, and other assets	0.11			0.05			0.11			0.06			0.04		
Other non-interest income	-1.48			2.01			1.80			1.90			2.11		L
Overhead less non-interest income	-9.49			-10.23			-11.76			-7.14			-4.95		L
Applicable income taxes / Pretax net operating income (tax equivalent)	25.27			20.62			20.95			21.10			24.98		L
Applicable income tax + TE / Pretax net operating income + TE	25.84			21.14			21.47			22			25.76		

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BHC Name Assets

5							Change
Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Real estate loans	9,645,942	8,075,124	8,962,694	7,946,060	7,923,273	19.45	86.78
Commercial and industrial loans	10,184,184	8,549,451	9,580,580	8,100,720	8,195,724	19.12	38.47
Loans to individuals	5,594,650	3,868,771	5,296,200	3,631,132	2,837,838	44.61	207.58
Loans to depository institutions and acceptances of other banks	0	0	0	0	0		
Agricultural loans.	6,980,856	6.130.258	6,540,126	5,887,626	6,029,190	13.88	35.07
Other loans and leases	0,960,630	0,130,230	0,340,120	0,007,020	0,029,190	13.00	33.07
Loans and leases, net of unearned income	32,405,632	26,623,604	30,379,600	25,565,538	24,986,025	21.72	66.13
Less: Allowance for loan and lease losses	363,464	375,418	342,859	409,061	226,003	-3.18	87.33
Net loans and leases	32,042,168	26,248,186	30,036,741	25,156,477	24,760,022	22.07	65.92
Debt securities that reprice or mature in over 1 year	8,511,449	8,116,107	8,514,318	7,975,737	3,168,884	4.87	479.27
Mutual funds and equity securities	6,397	3,633	3,554	4,598	11,744	76.08	-97.03
Subtotal	40,560,014	34,367,926	38,554,613	33,136,812	27,940,650	18.02	93.17
Interest-bearing bank balances	12,610,000	5,240,101	12,704,154	4,717,924	3,570,449	140.64	461.49
Federal funds sold and reverse repos.	221,052	223,774	203,758	162,298	326,191	-1.22	-66.87
Debt securities that reprice or mature within 1 year	11,509,854	147,749	10,070,353	627,254	150,658	7690.14	5968.81
Trading assets	474,669	567,310	369,738	386,410	632,048	-16.33	-35.58
Total earning assets	65,375,589	40,546,860	61,902,616	39,030,698	32,619,996	61.23	163.22
Non-interest-bearing cash and due from depository institutions	895,032	708,011	808,470	751,789	693,291	26.41	79.96
Premises, fixed assets, and leases	697,195	637,477	692,425	629,120	614,972	9.37	130.17
Other real estate owned	378	262	378	751	2,928	44.27	-92.16
Investment in unconsolidated subsidiaries	5,501	5,537	5,515	5,556	5,533	-0.65	2.48
Intangible and other assets	6,126,753	14,167,754	5,051,435	13,239,233	6,217,275	-56.76	-15.86
Total assets	73,100,448	56,065,901	68,460,839	53,657,147	40,153,995	30.38	122.00
Quarterly average assets	72,389,865	56,298,032	65,670,488	51,503,565	39,933,483	28.58	120.17
Average loans and leases (YTD)	31,690,142	25,981,636	28,000,533	24,984,937	24,336,025	21.97	62.84
Memoranda							
Loans held-for-sale.	278,627	203,853	229,836	209,679	204,536	36.68	32.99
Loans not held-for-sale	32,127,005	26,419,751	30,149,764	25,355,859	24,781,489	21.60	66.49
Real estate loans secured by 1–4 family	5,936,537	4,988,519	5,557,505	4,903,138	4,725,471	19.00	109.83
Commercial real estate loans	2,626,083	2,224,933	2,442,175	2,142,005	2,375,990	18.03	45.25
Construction and land development	187,733	241,898	160,392	230,383	174,552	-22.39	58.95
Multifamily	742,848	531,983	688,301	511,114	527,167	39.64	149.69
Nonfarm nonresidential	1,695,502	1,451,052	1,593,482	1,400,508	1,674,271	16.85	21.77
Real estate loans secured by farmland	0	0	0	0	15,933		-100.00
Total investment securities	20,027,700	8,267,489	18,588,225	8,607,589	3,331,286	142.25	968.38
U.S. Treasury securities	11,394,811	121,197	10,052,094	618,508	107,621	9301.89	22015.11
US agency securities (excluding mortgage-backed securities)	307,107	0	0	0	0		
Municipal securities	164	152	154	156	144	7.89	-99.37
Mortgage-backed securities	8,295,258	8,142,507	8,532,423	7,984,327	3,211,777	1.88	424.55
Asset-backed securities	0	0	0	0	0		20100.00
Other debt securities	23,963	0	0	0	0		66463.89
Mutual funds and equity securities	6,397	3,633	3,554	4,598	11,744	76.08	-97.03
Available-for-sale securities	20,021,303	8,263,856	18,584,671	8,602,991	3,319,542	142.28	968.04
U.S. Treasury securities.	11,394,811	121,197	10,052,094	618,508	107,621	9301.89	22015.11
US agency securities (excluding mortgage-backed securities)	307,107	0 152	0 154	0 156	0 144	7.89	-99.37
Municipal securities	8,295,258					1.88	-99.37 424.55
Mortgage-backed securities	8,295,258	8,142,507 0	8,532,423 0	7,984,327	3,211,777	1.08	424.00
Asset-backed securities.	23,963		0	0	0		66463.89
Other debt securities	23,963	0	0	0	0		-100.00
Mutual funds and equity securities	U	U	U	U	0		-100.00
Held-to-maturity securities appreciation (depreciation)	-510,639	-6,111	-78,725	94,830	26,668		
Available-for-sale securites appreciation (depreciation)	277,768	-0,111	-76,725	94,630	20,008		
Pledged securities	138,731	126,386	106,748	124,463	119,450	9.77	169.25
i ieugeu secuitiles	130,731	120,300	100,740	124,403	119,400	3.11	103.20

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Liabilities and Changes in Capital

						Percent	Change
Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Demand deposits	38,965	21,878	36,379	17,860	17,599	78.10	101.60
NOW, ATS and transaction accounts	370,482	163,161	237,242	157,958	5,854	127.07	6235.19
Time deposits less brokered deposits < \$250K	-14,825	6,168	165,262	6,462	7,740		
MMDA and other savings accounts	33,574,170	28,179,725	33,029,653	26,702,382	21,896,156	19.14	108.95
Other non-interest-bearing deposits	0	0	0	0	0		
Core deposits	33,968,792	28,370,932	33,468,536	26,884,662	21,927,349	19.73	110.99
Time deposits of \$250K or more	87,001	70,997	90,516	71,255	105,467	22.54	29.43
Foreign deposits	0	0	0	0	0		
Federal funds purchased and repos	140,012	221,409	202,990	233,255	200,010	-36.76	-77.63
Secured federal funds purchased	0	0	0	0	0		
Commercial paper	0	0	0	0	0		
Other borrowings w/remaining maturity of 1 year or less	9,877	1,604,019	420	863,521	882,651	-99.38	-80.53
Other borrowings w/remaining maturity over 1 year	3,331,437	1,679,380	3,339,029	2,416,498	1,917,478	98.37	62.75
Brokered deposits < \$250K	629,164	811,885	533,616	834,292	942,244	-22.51	198.51
Noncore funding	4,197,491	4,387,690	4,166,571	4,418,821	4,047,850	-4.33	39.84
Trading liabilities	186,211	212,205	170,669	152,354	209,939	-12.25	-60.52
Subordinated notes and debentures + trust preferred securities	0	0	0	0	0		
Other liabilities	26,139,450	15,458,101	22,002,992	14,763,513	7,066,359	69.10	225.62
Total liabilities	64,491,944	48,428,928	59,808,768	46,219,350	33,251,497	33.17	133.66
	<u> </u>			· · · · · ·	<u> </u>	•	
Equity Capital							
Perpetual preferred stock (including surplus)	0	0	0	0	0		
Common stock	2,393	1,592	2,392	1,591	1,586	50.31	55.79
Common surplus	2,093,402	2,027,529	2,054,602	1,995,798	1,921,893	3.25	31.22
Retained earnings	8,254,508	7,004,089	8,002,107	6,703,125	6,086,721	17.85	104.93
Accumulated other comprehensive income	-388,637	-37,570	-86,520	16,511	-5,036		
Other equity capital components	-1,360,257	-1,403,794	-1,372,688	-1,353,904	-1,163,048		
Total holding company equity capital	8,601,409	7,591,846	8,599,893	7,363,121	6,842,116	13.30	65.17
Noncontrolling (minority) interest in subsidiaries	7,095	45,127	52,178	74,676	60,382	-84.28	-94.11
Total equity capital, including minority interest	8,608,504	7,636,973	8,652,071	7,437,797	6,902,498	12.72	61.56
	· · · ·	· · · · ·		• • • • • • • • • • • • • • • • • • •			
Total liabilities and capital	73,100,448	56,065,901	68,460,839	53,657,147	40,153,995	30.38	122.00
'				· · · · · ·		•	
Memoranda							
Non-interest-bearing deposits	38,965	21,878	36,379	17,860	17,599	78.10	101.59
Interest-bearing deposits	34,645,992	29,231,936	34,056,289	27,772,349	22,957,461	18.52	111.79
Total deposits	34,684,957	29,253,814	34,092,668	27,790,209	22,975,060	18.57	111.78
Long-term debt that reprices within 1 year	850,000	850,000	850,000	850,000	875,000	0.00	30.72
Changes in Holding Company Equity Capital							
Equity capital, previous year-end as amended	8,599,893	7,363,121	7,363,121	6,842,116	6,141,906		
Accounting restatements	0	0	0	0	0		
Net income	323,684	354,802	1,536,673	862,399	1,052,817		
Net sale of new perpetual preferred stock	0	0	0	0	0		
Net sale of new common stock.	51,694	43,015	159,824	153,892	161,699		
Sale of treasury stock	0	0	0	0	0		
Less: Purchase of treasury stock.	464	61,172	119,002	270,839	313,486		
Changes incident to business combinations	0	0	0	0	0		
Less: Dividends declared	71,285	53,839	239,272	210,883	199,125		
		-54,081	-103,031	21,547	33,804		
Change in other comprehensive income	-302.113 I	-34.001					
Change in other comprehensive income	-302,113 0	-54,061	0	0	0		
Change in other comprehensive income		,	,		,		

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Percent Composition of Assets

	03	3/31/2022		03	3/31/2021		12	2/31/2021		1	2/31/2020		12	2/31/2019	
	BHC	Peer # 9	Pct												
Percent of Total Assets														•	
Real estate loans	13.20			14.40			13.09			14.81			19.73		
Commercial and industrial loans	13.93			15.25			13.99			15.10			20.41		
Loans to individuals	7.65			6.90			7.74			6.77			7.07		
Loans to depository institutions and acceptances of other banks	0			0			0			0			0		
Agricultural loans	0			0			0			0			0		
Other loans and leases	9.55			10.93			9.55			10.97			15.02		
Net loans and leases	43.83			46.82			43.87			46.88			61.66		
Debt securities over 1 year	11.64			14.48			12.44			14.86			7.89		
Mutual funds and equity securities	0.01			0.01			0.01			0.01			0.03		
Subtotal	55.49			61.30			56.32			61.76			69.58		
Interest-bearing bank balances	17.25			9.35			18.56			8.79			8.89		
Federal funds sold and reverse repos	0.30			0.40			0.30			0.30			0.81		
Debt securities 1 year or less	15.75			0.26			14.71			1.17			0.38		
Trading assets	0.65			1.01			0.54			0.72			1.57		
Total earning assets	89.43			72.32			90.42			72.74			81.24		
Non-interest cash and due from depository institutions	1.22			1.26			1.18			1.40			1.73		
Other real estate owned	0			0			0			0			0.01		
All other assets	9.34			26.42			8.40			25.86			17.04		
Memoranda														1	
Short-term investments	33.30			10.01			33.56			10.26			10.08		\vdash
U.S. Treasury securities	15.59			0.22			14.68			1.15			0.27		—
US agency securities (excluding mortgage-backed securities)	0.42			0			0			0			0		—
Municipal securities	0			0			0			0			0		—
Mortgage-backed securities	11.35			14.52			12.46			14.88			8		—
Asset-backed securities	0			0			0			0			0		—
Other debt securities	0.03			0			0			0			0		
Loans held-for-sale	0.38			0.36			0.34			0.39			0.51		\vdash
Loans held for investment	43.95			47.12			44.04			47.26			61.72		—
Real estate loans secured by 1–4 family	8.12			8.90			8.12			9.14			11.77		\vdash
Revolving	0.03			0.03			0.03			0.04			0.06		—
Closed-end, secured by first liens	8.09			8.86			8.09			9.10			11.70		
Closed-end, secured by junior liens	0			0			0			0			0		<u> </u>
Commercial real estate loans	3.59			3.97			3.57			3.99			5.92		—
Construction and land development	0.26			0.43			0.23			0.43			0.43		—
Multifamily	1.02			0.95			1.01			0.95	1		1.31		$\vdash \vdash \vdash$
Nonfarm nonresidential	2.32			2.59			2.33			2.61	1		4.17		$\vdash \vdash \vdash$
Real estate loans secured by farmland	0			0			0			0			0.04		ldot

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Loan Mix and Analysis of Concentrations of Credit

	03/31/2022			03	3/31/2021		12	2/31/2021		12	2/31/2020		12	2/31/2019	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Loan Mix, Percent of Gross Loans and Leases															
Real estate loans	29.77			30.33			29.50			31.08			31.71		
Real estate loans secured by 1–4 family	. 18.32			18.74			18.29			19.18			18.91		
Revolving	0.06			0.07			0.07			0.08			0.10		
Closed-end	18.26			18.67			18.23			19.10			18.81		
Commercial real estate loans	8.10			8.36			8.04			8.38			9.51		
Construction and land development	0.58			0.91			0.53			0.90			0.70		
1–4 family	0.03			0.08			0.04			0.11			0.04		
Other	0.55			0.83			0.49			0.79			0.66		
Multifamily	2.29			2			2.27			2			2.11		
Nonfarm nonresidential				5.45			5.25			5.48			6.70		
Owner-occupied	. 0			0			0			0			0		
Other	5.23			5.45			5.25			5.48			6.70		
Real estate loans secured by farmland	. 0			0			0			0			0.06		
Loans to depository institutions and acceptances of other banks	. 0			0			0			0			0		
Commercial and industrial loans				32.11			31.54			31.69			32.80		
Loans to individuals	. 17.26			14.53			17.43			14.20			11.36		
Credit card loans	. 0			0			0			0			0		
Agricultural loans	. 0			0			0			0			0		
Other loans and leases	. 21.54			23.03			21.53			23.03			24.13		
Loans and Leases, Percent of Tier 1 Capital + ALLL (CECL transition adjusted) Real estate loans				112.75			109.51			114.39			122.72		
Real estate loans secured by 1–4 family	71.66			69.65			67.90			70.58			73.19		
Revolving	0.23			0.25			0.25			0.30			0.40		
Closed-end	71.43			69.40			67.65			70.29			72.79		
Commercial real estate loans	31.70			31.07			29.84			30.83			36.80		
Construction and land development	2.27			3.38			1.96			3.32			2.70		
1–4 family				0.28			0.14			0.40			0.15		
Other				3.10			1.82			2.92			2.55		
Multifamily				7.43			8.41			7.36			8.16		
Nonfarm nonresidential				20.26			19.47			20.16			25.93		
Owner-occupied				0			0			0			0		1
Other		_		20.26			19.47			20.16			25.93		<u> </u>
Real estate loans secured by farmland				0			0			0			0.25		
Loans to depository institutions and acceptances of other banks				0			0			0			0		
Commercial and industrial loans				119.37			117.06			116.61			126.94		<u> </u>
Loans to individuals		_		54.02			64.71			52.27			43.95		
Credit card loans				0			0			0			0		
Agricultural loans				0			0			0			0		
Other loans and leases	84.27			85.59			79.91			84.75			93.38		
Supplemental															
Non-owner occupied CRE loans / Gross loans	9.12			9.24			8.98			9.34			10.08		
Non-owner occupied CRE loans / Tier 1 capital + ALLL		•						•			•				
(CECL transition adjusted)	. 35.69			34.34			33.32			34.38			39		
Total CRE loans / Tier 1 capital + ALLL (CECL transition adjusted)				34.34			33.32			34.38			39		

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Liquidity and Funding

	03/31/2022 03/31/2022						1:	2/31/2021		1:	2/31/2020		1:	2/31/2019	—
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Percent of Total Assets		1. 00 0		50			2	1. 00 0		20			20	1. 55 5	1.0
Short-term investments	33.30			10.01		1	33.56			10.26			10.08		
Liquid assets	46.78			26.76			47.72			27.25			21.27		
Investment securities.	27.40			14.75			27.15			16.04			8.30		†
Net loans and leases.	43.83			46.82			43.87			46.88			61.66		
Net loans, leases and standby letters of credit	43.88			46.86			43.91			46.94			61.77		\vdash
Core deposits	46.47			50.60			48.89			50.10			54.61		+
Noncore funding	5.74	_		7.83			6.09			8.24			10.08		+
Time deposits of \$250K or more	0.12			0.13			0.13			0.13			0.26		+
Foreign deposits	0.12			0.13			0.13			0.13			0.20		\vdash
Federal funds purchased and repos.	0.19			0.39			0.30			0.43			0.50		
Secured federal funds purchased	0.19			0.39			0.30			0.43			0.50		+
Net federal funds purchased (sold)	-0.11			0			0			0.13			-0.31		+
, , ,	-0.11	+		0			0			0.13			0.51		┼
Commercial paper				U			- 0			U			0	<u> </u>	
Other herrowings w/remaining maturity of 4 year or less	0.01			2.86		- 1	0			1.61			2.20		
Other borrowings w/remaining maturity of 1 year or less	65.78			57.44			64.76			58.70			63.12		\vdash
Earning assets that reprice within 1 year	0.38	1		0.47			0.44			0.38	1		0.83		+
Interest-bearing liabilities that reprice within 1 year				1.52			1.24			1.58			2.18		+
Long-term debt that reprices within 1 year	1.16 64.24			55.46		-	63.08						60.11		+
Net assets that reprice within 1 year	64.24			55.46			63.08			56.73			60.11	<u> </u>	_
Office 1.15 of Proceedings of Proceedings															
Other Liquidity and Funding Ratios	40.00			0.50			40.70			0.00				1	_
Net noncore funding dependence	-49.66			-3.56			-48.79			-3.29			0 10		₩
Net short-term noncore funding dependence	-58.66			-10.26			-58.39			-12.70			-9.43		₩
Short-term investment / Short-term noncore funding	4,427	_		269.13			4,914.23			424.26			286.76		₩
Liquid assets - short-term noncore funding / Nonliquid assets	86.49	1		31.46			89.98			34.13			22.55		_
Net loans and leases / Total deposits	92.38			89.73			88.10			90.52			107.77		_
Net loans and leases / Core deposits	94.33	1		92.52			89.75			93.57			112.92		_
Held-to-maturity securities appreciation (depreciation) / Tier 1 capital		1													_
Available-for-sale securities appreciation (depreciation) / Tier 1 capital	-6.45			-0.09			-1			1.45			0.43		_
Structured notes appreciation (depreciation) / Tier 1 capital	-0.07														
Percent of Investment Securities				_						_				1	_
Held-to-maturity securities	0			0			0			0			0		_
Available-for-sale securities	99.97	_		99.96			99.98			99.95			99.65		4
U.S. Treasury securities	56.90			1.47			54.08			7.19			3.23		_
US agency securities (excluding mortgage-backed securities)	1.53	_		0			0			0			0		_
Municipal securities	0			0			0			0			0		4
Mortgage-backed securities	41.42	_		98.49			45.90			92.76			96.41		_
Asset-backed securities	0			0			0			0			0		<u> </u>
Other debt securities	0.12			0			0			0			0		<u> </u>
Mutual funds and equity securities	0.03			0.04			0.02			0.05			0.35		
Debt securities 1 year or less	57.47			1.79			54.18			7.29			4.52		
Debt securities 1 to 5 years	3.93			3.11			2.45			2.39			7.80		
Debt securities over 5 years	38.57			95.06			43.36			90.27			87.33		\perp
Pledged securities	0.69			1.53			0.57			1.45			3.59		
Structured notes, fair value	1.39			0			0			0			0		
Percent Change from Prior Like Quarter															
Short-term investments	333.76			-46.37			317.22			36.08			-5.39		
Investment securities	142.25			80.63			115.95			158.39			14.39		
Core deposits	19.73			-1.76			24.49			22.61			3.48		
Noncore funding	-4.33			-5.58			-5.71			9.16			19.48		

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Derivatives and Off-Balance-Sheet Transactions

Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
Loan commitments (reported semiannually, June/Dec)	00/01/2022	00/01/2021	21,700,090	15,882,785	12,791,008
Commit: Secured commercial real estate loans	449,326	446.801	467.275	487.012	559,244
Commit: Unsecured real estate loans	136,200	256,350	158.339	189,777	250.872
Credit card lines (reported semiannually, June/Dec)			0	0	0
Securities underwriting	12,175	16,850	0	2,720	0
Standby letters of credit	37,723	26,772	22,658	31,423	45,090
Commercial and similar letters of credit	0	0	0	0	0
Securities lent	260,025	55,402	62,143	57,862	229,490
Credit derivatives - notional amount (holding company as guarantor)	558,777	525,588	548,612	512,929	2,118
Credit derivatives - notional amount (holding company as beneficiary)	0	0	0	0	0
Credit derivative contracts w/ purchased credit protection-investment grade.	421,490	363,682	400,283	363,455	0
Credit derivative contracts w/ purchased credit protection-noninvest grade	137,287	159,798	148,330	147,365	0
Derivative Contracts					
Interest rate futures and forward contracts	6,908,847	11,507,175	5,927,164	10,098,403	4,586,722
Written options contracts (interest rate)	0	0	0	0	0
Purchased options contracts (interest rate)	0	0	0	0	0
Interest rate swaps	9,240,352	9,739,745	8,884,959	9,755,552	9,388,430
Futures and forward foreign exchange	1,965,534	1,652,676	1,807,171	1,543,245	1,434,901
Written options contracts (foreign exchange)	0	0	0	0	0
Purchased options contracts (foreign exchange)	0	0	0	0	0
Foreign exchange rate swaps	0	0	0	0	22,874
Commodity and other futures and forward contracts	20,720	42,162	20,970	71,145	6,479
Written options contracts (commodity and other)	0	0	0	0	0
Purchased options contracts (commodity and other)	0	0	0	0	0
Commodity and other swaps	0	0	0	0	0
					<u> </u>

Γ	BHC	Peer # 9	Pct												
Percent of Total Assets												1			
Loan commitments (reported semiannually, June/Dec)							31.70			29.60			31.85		
Standby letters of credit	0.05			0.05			0.03			0.06			0.11		
Commercial and similar letters of credit	0			0			0			0			0		
Securities lent	0.36			0.10			0.09			0.11			0.57		
Credit derivatives - notional amount (holding company as guarantor)	0.76			0.94			0.80			0.96			0.01		
Credit derivatives - notional amount (holding company as beneficiary)	0			0			0			0			0		
Credit derivative contracts w/ purchased credit protection-investment grade	0.58			0.65			0.58			0.68			0		
Credit derivative contracts w/ purchased credit protection-noninvest grade	0.19			0.29			0.22			0.27			0		
Derivative contracts	24.81			40.92			24.31			40.01			38.45		
Interest rate contracts	22.09			37.90			21.64			37			34.80		
Interest rate futures and forward contracts	9.45			20.52			8.66			18.82			11.42		
Written options contracts (interest rate)	0			0			0			0			0		
Purchased options contracts (interest rate)	0			0			0			0			0		
Interest rate swaps	12.64			17.37			12.98			18.18			23.38		
Foreign exchange contracts	2.69			2.95			2.64			2.88			3.63		
Futures and forward foreign exchange contracts	2.69			2.95			2.64			2.88			3.57		
Written options contracts (foreign exchange)	0			0			0			0			0		
Purchased options contracts (foreign exchange)	0			0			0			0			0		
Foreign exchange rate swaps	0			0			0			0			0.06		
Equity, commodity, and other derivative contracts	0.03			0.08			0.03			0.13			0.02		
Commodity and other futures and forward contracts	0.03			0.08			0.03			0.13			0.02		
Written options contracts (commodity and other)	0			0			0			0			0		
Purchased options contracts (commodity and other)	0			0			0			0			0		
Commodity and other swaps	0			0			0			0			0		
Percent of Average Loans and Leases															
Loan commitments (reported semiannually, June/Dec)							77.50			63.57			52.56		

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Derivative Instruments

Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
Notional Amount					
Derivative contracts	18,135,453	22,941,758	16,640,264	21,468,345	15,439,406
Interest rate contracts	16,149,199	21,246,920	14,812,123	19,853,955	13,975,152
Foreign exchange contracts	1,965,534	1,652,676	1,807,171	1,543,245	1,457,775
Equity, commodity, and other contracts	20,720	42,162	20,970	71,145	6,479
Derivatives Position					
Futures and forwards	8,895,101	13,202,013	7,755,305	11,712,793	6,028,102
Written options	0	0	0	0	0
Exchange-traded	0	0	0	0	0
Over-the-counter	0	0	0	0	0
Purchased options	0	0	0	0	0
Exchange-traded	0	0	0	0	0
Over-the-counter	0	0	0	0	0
Swaps	9,240,352	9,739,745	8,884,959	9,755,552	9,411,304
11.116 4 5					
Held for trading.	0	0	0	0	0
Interest rate contracts	0	0	0	0	0
Foreign exchange contracts	0	0	0	0	0
Equity, commodity, and other contracts	0	0	0	0	0
Non-traded	18,135,453	22,941,758	16,640,264	21,468,345	15,439,406
Interest rate contracts	16,149,199	21,246,920	14,812,123	19,853,955	13,975,152
Foreign exchange contracts	1,965,534	1,652,676	1,807,171	1,543,245	1,457,775
Equity, commodity, and other contracts	20,720	42,162	20,970	71,145	6,479
Derivative contracts (excluding futures and FX 14 days or less)	18.772.223	23.534.080	17.233.877	22.062.426	15,432,927
One year or less	9,558,581	13,827,130	8,470,893	12,290,773	6,278,397
Over 1 year to 5 years	3.562.375	3.904.577	3.289.154	3.904.780	2.849.855
Over 5 years	5,651,267	5,802,373	5,473,830	5,866,873	6,304,675
Over a years	0,001,201	0,002,010	3,113,000	0,000,010	0,001,010
Gross negative fair value (absolute value)	334,753	392,759	306,232	448,135	377,322
Gross positive fair value.	293,528	414,137	286,035	496,048	376,525
Held for trading	0	0	0	0	0
Non-traded	293,528	414,137	286,035	496,048	376,525
Current credit exposure on risk-based capital derivative contracts	293,528	414,137	286,035	496,048	357,900
Credit losses on derivative contracts	11	0	716	792	15
Past Due Derivative Instruments Fair Value					
30–89 days past due	0	0	0	0	0
90+ days past due	0	0	0	0	0

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Derivatives Analysis

	03/31/2022			03	3/31/2021		1:	2/31/2021		1:	2/31/2020		1:	2/31/2019	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Percent of Notional Amount															
Interest rate contracts	. 89.05			92.61			89.01			92.48			90.52		
Foreign exchange contracts				7.20			10.86			7.19			9.44		
Equity, commodity, and other contracts	. 0.11			0.18			0.13			0.33			0.04		
					ı			1							
Futures and forwards				57.55			46.61			54.56	1		39.04		
Written options				0			0			0	1		0		
Exchange-traded				0			0			0	1		0		
Over-the-counter				0			0			0	1		0		
Purchased options				0			0	+		0	1		0		
Exchange-traded				0			0	1		0			0		
Over-the-counter				0			0			0			0		
Swaps	. 50.95			42.45			53.39			45.44			60.96		
Held for trading	. 0	1		0	l		0			0	1	1	0	<u> </u>	
Interest rate contracts				0			0			0			0		
Foreign exchange contracts				0			0			0			0		
Equity, commodity, and other contracts	1			0			0			0			0		
Equity, commonty, and office contracts		1													
Non-traded	. 100			100			100			100	1		100		
Interest rate contracts				92.61			89.01			92.48			90.52		
Foreign exchange contracts				7.20			10.86			7.19			9.44		
Equity, commodity, and other contracts				0.18			0.13			0.33			0.04		
Derivative contracts (excluding futures and forex 14 days or less)				102.58			103.57			102.77	1		99.96		
One year or less				60.27			50.91			57.25			40.66		
Over 1 year to 5 years				17.02			19.77			18.19	+		18.46		
Over 5 years		_		25.29			32.90			27.33	+		40.83		
Gross negative fair value (absolute value)				1.71			1.84			2.09			2.44		
Gross positive fair value	. 1.62			1.81			1.72			2.31			2.44		
Persons of Tier 4 Comited															
Percent of Tier 1 Capital Gross negative fair value, absolute value (X)	. 0.04	1		0.06			0.04	1		0.07	1		0.06		
Gross positive fair value (X)				0.06			0.04			0.07			0.06		
Held for trading (X)		_		0.00			0.04			0.08			0.00		
Non-traded (X)				0.06			0.04			0.08	1		0.06		-
Current credit exposure (X)				0.06			0.04			0.08	1		0.06		-
Credit losses on derivative contracts				0.00			0.01			0.01			0.00		
Ordan 100000 on denivative contracts							0.01			0.01			U		
Past Due Derivative Instruments Fair Value															
30–89 days past due	. 0			0			0			0			0		
90+ days past due				0			0			0			0		
,		•			1						•			· · · · ·	
Other Ratios															
Current credit exposure / Risk-weighted assets	. 0.89			1.44			0.94			1.78			1.42		
•		-			•			•			_				

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Allowance and Net Loan and Lease Losses

Dollar Amount in Thousands	03	/31/2022	0:	3/31/2021	1	2/31/2021	12/3	1/2020	12	/31/2019
Change: Allowance for Loan and Lease Losses excluding ATTR		70172022		5/01/2021	<u>'</u>	2/01/2021	12,0	172020		70172010
Beginning balance		342,859		409,06		409,061		226,003		229,49
Gross losses		1,891		3,12	3	19,773		108,844		10,88
Write-downs, transfers to loans held-for-sale		979		1,79		5,171		87,022		2,56
Recoveries		630		1,030)	2,734		2,431		1,26
Net losses		1,261		2,09	3	17,039		106,413		9,61
Provision for loan and lease losses		21,555		-32,01		-49,403		253,977		5,48
Adjustments		311		470		240		35,494		64
Ending balance		363,464		375,41	3	342,859		409,061		226,00
Manage Allegated transfer sight assess (ATDD)		102	1	20	\	120		426		20
Memo: Allocated transfer risk reserve (ATRR)		193		200)	139		136		20
	BHC	Peer # 9 Pct	BHC	Peer # 9 Pct	BHC	Peer # 9 Pct	BHC Pe	eer#9 Pct	BHC	Peer # 9 Pc
Analysis Ratios		<u> </u>				<u> </u>			1	<u> </u>
Provision for loan and lease losses / Average assets	0.12		-0.23		-0.08		0.55		0.01	
Provision for loan and lease losses / Average loans and leases	0.27		-0.49		-0.18		1.02		0.02	
Provision for loan and lease losses / Net loan and lease losses	1,709.36		-1,525.98		-289.94		238.67		57.04	
				1		.	1			1
Allowance for loan and lease losses / Total loans and leases not held for sale.	1.13		1.42		1.14		1.61		0.91	
Allowance for loan and lease losses / Total loans and leases	1.12		1.41		1.13		1.60		0.90	
Allowance for loan and lease losses / Net loans and leases losses (X)	72.06 308.37		44.74 772.94		20.12 387.89		3.84 897.28		23.51 412.63	
All II / 00 days part due a passage / Nonaccrual assets	295.75		621.45		387.53		710.45		317.69	
ALLL / 90+ days past due + nonaccrual loans and leases	295.75		021.45		367.53		710.45		317.09	
Gross loan and lease losses / Average loans and leases	0.02		0.05		0.07	,	0.44		0.04	
Recoveries / Average loans and leases	0.02		0.02		0.01		0.01		0.04	
Net losses / Average loans and leases	0.02		0.03		0.06		0.43		0.04	
Write-downs, transfers to loans held-for-sale / Average loans and leases	0		0.01		0.02		0.35		0.01	
Recoveries / Prior year-end losses	3.19		0.95		2.51		22.34		8.10	
Earnings coverage of net loan and lease losses (X)	359.15		197.58		112.26	3	12.54		145.13	
Net Loan and Lease Losses By Type										
Real estate loans	-0.01		-0.01		0.10		0.01		0.06	
Real estate loans secured by 1–4 family	-0.02		-0.01		-0.01		-0.04		-0.01	
Revolving	0		0		0		0		0	
Closed-end	-0.02		-0.01		-0.01		-0.04		-0.01	
Commercial real estate loans	0.03		0		0.39		0.14		0.22	
Construction and land development	0		0		0		0		0	
Other	0		0				0		0	
Multifamily	0		0		0		0		0	
Nonfarm nonresidential	0.04		0		0.59		0.22		0.32	
Owner-occupied.	0.01		0		0.00		0.22		0.02	
Other	0.04		0		0.59		0.22		0.32	
Real estate loans secured by farmland									0	
Commercial and industrial loans	0.03		0.08		0.05	5	1.19		0.03	
Loans to individuals										
Credit card loans										
Agricultural loans										
Loans to foreign governments and institutions										
Other loans and leases	0.04		0.03		0.05		0.15		0.04	

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1.52

0.39

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Past Due and Nonaccrual Assets

Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
30+ Days Past Due and Nonaccrual Assets					
30–89 days past due loans and leases		13,481	6,118	4,904	29,924
90+ days past due loans and leases		11,814	47	11,974	16,31
Nonaccrual loans and leases	117,930	48,596	88,427	45,604	54,82
Total past due and nonaccrual loans and leases	123,842	73,891	94,592	62,482	101,063
Restructured 30–89 days past due	0	0	0	732	
Restructured 90+ days past due		0	0	0	70
Restructured nonaccrual	16,288	18,459	16,690	18,885	33,34
Total restructured loans and leases	16,680	18,459	16,690	19,617	34,044
30–89 days past due loans held for sale	0	0	0	0	
90+ days past due loans held for sale	0	0	0	0	1
Nonaccrual loans held for sale		0	0	0	1
Total past due and nonaccrual loans held for sale	0	0	0	0	1
Restructured loans and leases in compliance		8,108	7,373	8,520	19,20
Other real estate owned	378	262	378	751	2,928
Other Assets					
30–89 days past due	0	0	0	0	(
90+ days past due		0	0	0	
Nonaccrual		0	0	0	
Total other assets past due and nonaccrual		0	0	0	(
	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct
Percent of Loans and Leases					
30–89 days past due loans and leases		0.05	0.02	0.02	0.12
90+ days past due loans and leases		0.04	0	0.05	0.07
Nonaccrual loans and leases		0.18	0.29	0.18	0.22
90+ days past due and nonaccrual loans and leases	0.38	0.23	0.29	0.23	0.28
30–89 days past due restructured		0	0	0	0
90+ days past due restructured		0	0	0	0
Nonaccrual restructured		0.07	0.05	0.07	0.13
30–89 days past due loans held for sale		0	0	0	0
90+ days past due loans held for sale		0	0	0	0
Nonaccrual loans held for sale	0	0	0	0	0
Percent of Loans and Leases and Other Assets 30+ Days Past Due and Nonaccrual					
30–89 days past due assets	0	0.05	0.02	0.02	0.12
90+ days past due assets		0.04	0	0.05	0.07
Nonaccrual assets		0.18	0.29	0.18	0.22
30+ days past due and nonaccrual assets		0.28	0.31	0.24	0.40
Percent of Total Assets					
90+ days past due and nonaccrual assets		0.11	0.13	0.11	0.18
	0.17	0.11	0.13	0.11	0.18
90+ days past due and nonaccrual assets + other real estate owned	0.17				
Restructured and Nonaccrual Loans and Leases					
Restructured and Nonaccrual Loans and Leases + OREO as Percent of:	0.17	0.10	0.14	0.10	0.19
90+ days past due and nonaccrual assets + other real estate owned Restructured and Nonaccrual Loans and Leases + OREO as Percent of: Total assets	0.17 34.56	0.10 15.17 0.71	0.14 28.05 1.08	0.10 13.59 0.72	0.19 34.36 1.10

0.80

0.21

1.18

0.32

0.80

Tier 1 capital + allowance for loan and lease losses.....

Loans and leases + other real estate owned

1.20

0.31

RAYMOND	JAMES	FINA	NCIAL.	, INC
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Past Due and Nonaccrual Loans and Leases

]	03/31/2022			0;	3/31/2021		12	2/31/2021		1:	2/31/2020		1:	2/31/2019	$\overline{}$
			Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
30+ Days Past Due and Percent of Loan Type	d Nonaccrual Loans and Leases as a															
Real estate	30–89 days past due	0.01			0			0.02			0.04			0.02		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0.48			0.38			0.39			0.35			0.28		
Commercial																
and industrial	30–89 days past due	0			0			0			0			0		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0.56			0.01			0.40			0.02			0.20		
Individuals	30–89 days past due	0			0.01			0			0			0		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0			0			0			0			0		
Depository						•			•						•	
institution loans	30–89 days past due															
	90+ days past due															
	Nonaccrual															
						•			•						•	
Agricultural	30–89 days past due															
3	90+ days past due															
	Nonaccrual															
				,		•			•			•			•	
Foreign governments	30–89 days past due															
	90+ days past due															
	Nonaccrual															
				1												
Other loans and leases	30–89 days past due	0			0.21			0.07			0.03			0.48		
	90+ days past due	0.07			0.19			0			0.20			0.27		
	Nonaccrual	0.21			0.27			0.23			0.29			0.27		
	110110001001111111111111111111111111111	0.21			0.21	L		0.20	·		0.20			0.21		

Note: 30-89 Days past due amounts and ratios are confidential prior to March 2001.

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Past Due and Nonaccrual Loans and Leases—Continued

	Γ	03	3/31/2022		03	/31/2021		12	2/31/2021		11	2/31/2020		12	2/31/2019	
				Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Memoranda		D110	1 001 11 0	100	DI IO	1 001 11 0	1 00	Billo	1 001 11 0	. 0.	Dilo	1. 00 0	1 01	Dilo	1 001 11 0	1.00
1–4 family	30-89 days past due	0.02			0			0.02			0.06			0.03		\Box
	90+ days past due	0.01			0			0			0			0	i	
	Nonaccrual	0.26			0.35			0.27			0.29			0.32		
	Nonadoradi	0.20			0.00			0.2.			0.20	1		0.02		_
Revolving	30-89 days past due	0		Т	0			0		Т	0		П	0		T
. to rotting	90+ days past due	0			0			0			0			0		
	Nonaccrual	0			0			0			0			0		
			L									1				
Closed-end	30–89 days past due	0.02			0			0.03			0.06			0.03		\Box
0.0000 0.10	90+ days past due	0.01			0			0			0			0		$\overline{}$
	Nonaccrual	0.26			0.35			0.27			0.29			0.32		$\overline{}$
Junior lien	30–89 days past due	0			0			0			0			0		$\overline{}$
odinoi non	90+ days past due	0			0			0			0			0		
	Nonaccrual	0			0			0			0			0		+
	Nonadoradi											1				
Commercial real estate	30–89 days past due	0			0			0			0			0		\Box
Commorcial roal colate	90+ days past due	0		1	0			0			0			0		1
	Nonaccrual	1.18		-	0.59			0.81		-	0.63			0.29		+
Construction	Nonaccidal	1.10			0.00			0.01			0.00			0.20		
and development	30–89 days past due	0			0			0			0			0		\Box
and development	90+ days past due	0			0			0			0			0		+
	Nonaccrual	0			0			0			0			0		+
1-4 family	30–89 days past due	0			0			0			0			0		+
1—4 lamily	90+ days past due	0			0			0			0			0		+
	Nonaccrual	0			0			0			0			0		+
Other	30–89 days past due	0			0			0			0			0		+
Other	90+ days past due	0			0			0			0			0		+
	Nonaccrual	0			0			0			0			0		+
	Nonacordar															
Multifamily	30–89 days past due	0			0			0			0			0		\Box
Waldiaring	90+ days past due	0		+	0			0		-	0			0		+
	Nonaccrual	0		+	0			0		-	0			0		+
	Nonadoradi						1									
Nonfarm non-residential	30-89 days past due	0			0			0		1	0		T	0		
Tiomaini non rooidomia	90+ days past due	0			0			0			0			0		
	Nonaccrual	1.82			0.90			1.24			0.96			0.41		+
Owner Occupied	30–89 days past due	0			0			0			0			0		
omioi occupica	90+ days past due	0			0			0			0			0		
	Nonaccrual	0			0			0			0			0		
Other	30–89 days past due	0			0			0			0			0		
Guioi	90+ days past due	0			0			0			0			0		+
	Nonaccrual	1.82			0.90			1.24			0.96			0.41		
					3.00				1		0.00			V		
Farmland	30–89 days past due													0		
· aiuiiu	90+ days past due													0	i	+
	Nonaccrual			1										0		+
				<u> </u>					I			1				
Credit card	30–89 days past due															\Box
Crodit bard	90+ days past due															\vdash
	Nonaccrual															+
	110114001441															

Note: 30-89 Days past due amounts and ratios are confidential prior to March 2001.

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Regulatory Capital Components and Ratios

Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
Common Equity Tier 1 Capital					
Common stock plus related surplus	735,537	,	684,307	643,485	760,431
Retained earnings	8,254,507	7,004,090	8,002,107	6,703,125	6,086,721
Accumulated other comprehensive income (AOCI)	-388,637	-37,570	-86,520	16,511	-5,036
Common equity tier 1 minority interest	0	0	0	0	0
Common equity tier 1 capital before adjustments/deductions	8,601,407	7,591,848	8,599,894	7,363,121	6,842,116
Common Equity Tier 1 Capital: Adjustments/Deductions		•	•		
Less: Goodwill, intangible assets, and deferred tax assets	1,022,572	809,049	808,751	774,069	569,770
Accumulated other comprehensive income-related adjustments	-368,946	-32,641	-77,291	23,795	11,019
Other deductions from common equity tier 1 capital	0	0	0	0	(
Subtotal:	7,947,781	6,815,440	7,868,434	6,565,257	6,261,327
Adjustments and deductions for common equity tier 1 capital	27,355	28,919	26,789	27,637	30,844
Common equity tier 1 capital	7,920,426	6,786,521	7,841,645	6,537,620	6,230,483
Additional Tier 1 Capital	77	-, -,-	7- 7	-,,-	-,,
Additional tier 1 capital instruments and related surplus	0	0	0	0	(
Non-qualifying capital instruments	0			0	
Tier 1 minority interest not included in common equity tier 1 capital	0	•		0	
Additional tier 1 capital before deductions	0		+	0	(
Less: Additional tier 1 capital deductions	27,355	•		27,637	30.844
Additional tier 1 capital	27,000	,	,	0	00,01
Tier 1 Capital	7,920,426	•	<u> </u>	6,537,620	6,230,483
Tier 2 Capital	1,520,420	0,700,021	7,041,040	0,007,020	0,200,400
Tier 2 capital	0	0	0	0	(
Non-qualifying capital instruments	0			0	
Total capital minority interest not included in tier 1 capital	0			0	
Allowance for loan and lease losses in tier 2 capital	376,099			322,767	234,155
Exited advanced approach eligible credit reserves	370,099	333,417	333,300	322,707	254,150
· · · · · · · · · · · · · · · · · · ·					
Unrealized gains on AFS preferred stock classified as equity	376,099	333,417	355,368	322,767	234,155
·	370,099	333,417	333,300	322,707	254,150
Exited advanced approach tier 2 capital before deductions	0	0	0	0	(
·	376,099		•	322,767	234,155
Tier 2 capital	370,099	333,417	333,306	322,767	234,130
Exited advanced approach tier 2 capital	8,296,525	7 110 020	8,197,013	6 060 207	6 464 626
Total capital	8,296,525	7,119,938	8,197,013	6,860,387	6,464,638
Exited advanced approach total capital					
Total Assets for Capital Ratios	70 000 005	50,000,000	05 070 400	54 500 505	20.022.400
Average total consolidated assets, adjusted	72,389,865	· · · · · · · · · · · · · · · · · · ·		51,503,565	39,933,483
Less: Deductions from common equity tier 1 capital	1,049,927			801,706	600,614
Less: Other deductions.	74 222 222		•	•	20,222,022
Total assets for leverage ratio	71,339,938			50,701,859	39,332,869
Total risk-weighted assets	33,148,480	28,798,209	30,334,661	27,895,623	25,171,952
Exited advanced approach total RWA					
	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct
Capital Ratios		2 1. 301 // 0 1 00	3 1. 301 // 0 1 00		. 301 0 1 01
Common equity tier 1 capital, column A	23.89	23.57	25.85	23.44	24.75
Common equity tier 1 capital, column B	0	0	0	0	0
Fier 1 capital, column A	23.89	23.57	25.85	23.44	24.75
Fier 1 capital, column B	0	0	0	0	0
Fotal capital, column A	25.03	24.72	27.02	24.59	25.68
Fotal capital, column B	0	0	0	0	0
Tier 1 leverage	11.10	12.24	12.09	12.89	15.84
Supplementary leverage ratio, advanced approaches HCs	11.10	12.27	12.00	12.03	10.04

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Insurance and Broker-Dealer Activities

						Percent	Change
Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Insurance Activities							
Total insurance underwriting assets	0	0	0	0	0		
Total property and casualty assets	0	0	0	0	0		
Reinsurance recoverables (P/C)							
Total life and health assets	0	0	0	0	0		
Reinsurance recoverables (L/H)							1
Separate account assets (L/H)	0	0	0	0	0		
Total insurance underwriting equity	0	0	0	0	0		1
Total property and casualty equity	0	0	0	0	0		1
Total life and health equity	0	0	0	0	0		1
Total insurance underwriting net income	0	0	0	0	0		
Total property and casualty	0	0	0	0	0		
Total life and health	0	0	0	0	0		
Claims and claims adjusted expense reserves (P/C)	0	0	0	0	0		<u> </u>
Unearned premiums (P/C)	0	0	0	0	0		ļ
Policyholder benefit and contractholder funds (L/H)	0	0	0	0	0		ļ
Separate account liabilities (L/H)	0	0	0	0	0		ļ
Insurance activities revenue	16,619	14,585	59,423	53,481	55,419	13.95	29.23
Other insurance activities income	16,619	14,585	59,423	53,481	55,419	13.95	29.23
Insurance and reinsurance underwriting income	0	0	0	0	0		<u> </u>
Premiums	0	0	0	0	0		
Credit related insurance underwriting	0	0	0	0	0		ļ
Other insurance underwriting	0	0	0	0	0		
Insurance benefits, losses, expenses	0	0	0	0	0		ļ
Net assets of insurance underwriting subsidiaries	0	0	0	0	0		
Life insurance assets	973,055	905,076	1,013,228	866,658	724,773	7.51	109.69

	03	3/31/2022		03	3/31/2021		12	2/31/2021		12	2/31/2020		12	/31/2019	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Analysis Ratios															
Insurance underwriting assets / Consolidated assets	0			0			0			0			0		
Insurance underwriting assets (P/C) / Total insurance underwriting assets															
Insurance underwriting assets (L/H) / Total insurance underwriting assets															
Separate account assets (L/H) / Total life assets															
								· ·							
Insurance activities revenue / Adjusted operating income	0.63			0.61			0.58			0.64			0.70		
Premium income / Insurance activities revenue	0			0			0			0			0		
Credit related premium income / Total premium income															
Other premium income / Total premium income															
					1			1		0					
Insurance underwriting net income / Consolidated net income	0			- 0			U			0			0		
Insurance net income (P/C) / Equity (P/C)															-
Insurance net income (L/H) / Equity (L/H)															
Insurance benefits, losses, expenses / Insurance premiums															
Reinsurance recovery (P/C) / Total assets (P/C)						1			1						
Reinsurance recovery (L/H) / Total assets (L/H)															
Net assets of insurance underwriting subsidiaries / Consolidated assets	0			<u> </u>			0			0			0		
Life insurance assets / Tier 1 capital + allowance for loan and lease losses	11.75			12.64			12.38			12.48			11.23		
Ent insurance assets / The T capital T allowance for loan and lease losses	110			12.01			12.00			12.10			11.20		
Broker-Dealer Activities															
Net assets of broker-dealer subsidiaries (\$000)		5,39	96,334		5,14	0,419		5,20	04,564		5,04	4,771		4,31	13,506
Net assets of broker-dealer subsidiaries / Consolidated assets	7.38	,		9.17	,		7.60	,		9.40			10.74	,	

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Foreign Activities

BHC Name

Dollar Amount in Thousands	03	3/31/2022		03	/31/2021		12	2/31/2021		12	2/31/2020		12	2/31/2019	
Foreign Activities															
Total foreign loans and leases		3,16	33,821		2,5	22,975		3,09	92,133		2,5	50,001		2,56	61,028
Real estate loans		97	72,511		84	46,029		97	71,300		88	86,326		85	50,441
Commercial and industrial loans		1,87	74,994		1,4	15,693		1,8	10,238		1,4	18,546		1,54	47,347
Loans to depository institutions and other banks acceptances			0			0			0			0			0
Loans to foreign governments and institutions			0			0			0			0			0
Loans to individuals			0			0			0			0			0
Agricultural loans			0			0			0			0			0
Other foreign loans		31	16,316		20	61,253		3	10,595		24	45,129		16	63,240
Lease financing receivables			0			0			0			0			0
, and the second			•				•								
Debt securities		2	23,963			0			0			0			0
Interest-bearing bank balances		1,23	34,888		1,13	30,550		1,17	76,077		1,0	17,066		6f	69,785
Total selected foreign assets		4,42	22,672		3,6	53,525		4,26	8,210		3,50	67,067		3,23	30,813
Total foreign deposits			0			0			0			0			0
Interest-bearing deposits			0			0			0			0			0
Non-interest-bearing deposits			0			0			0			0			0
			•				•								
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Analysis Ratios															
Yield: Foreign loans	1.38			1.53			1.50			1.97			2.27		
Cost: Interest-bearing deposits														1	
- '															
Net Losses as a Percent of Foreign Loans by Type															
Real estate loans															
Commercial and industrial loans														1	
Foreign governments and institutions														1	
Growth Rates															
Net loans and leases	25.40			-0.93			21.26			-0.43			9.69		
Total selected assets	21.05			8.40			19.66			10.41			7.23		
Deposits															

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Servicing, Securitization and Asset Sale Activities—Part 1

						Percent	Change
Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
Activity							
Securitization activities	0	0	0	0	0		
1–4 family residential loans	0	0	0	0	0		L
Home equity lines	0	0	0	0	0		L
Credit card receivables	0	0	0	0	0		L
Auto loans	0	0	0	0	0		<u> </u>
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Retained credit exposure	0	0	0	0	0		
1-4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Unused commitments to provide liquidity (servicer advance)	0	0	0	0	0		L
Seller's interest carried as securities and loans	0	0	0	0	0		L
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
Asset-backed commercial paper conduits	0	0	0	0	0		
Credit exposure from credit enhancements provided to conduit structures	0	0	0	0	0		
Liquidity commitments provided to conduit structures	0	0	0	0	0		

Г	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
Activity as a Percent of Total Assets					
Securitization activities	0	0	0	0	0
1-4 family residential loans	0	0	0	0	0
Home equity lines	0	0	0	0	0
Credit card receivables	0	0	0	0	0
Auto loans	0	0	0	0	0
Commercial and Industrial loans	0	0	0	0	0
All other loans and leases	0	0	0	0	0
Asset-backed commercial paper conduits	0	0	0	0	0
Credit exposure from credit enhancements provided to conduit structures	0	0	0	0	0
Liquidity commitments provided to conduit structures	0	0	0	0	0
Percent of Total Managed Assets (On balance-sheet loans and securitized loans)					
1-4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans and other consumer loans					
Commercial and industrial loans	·	·			
All other loans and leases	·	·			

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Servicing, Securitization and Asset Sale Activities—Part 2

Г	02/24/2022	02/24/2024	40/04/0004	40/04/0000	40/04/0040
	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
Percent of Total Securitization Activities by Type					
Retained credit exposure					
1-4 family residential loans					
Home equity lines					
Credit card receivables					
Auto loans					
Commercial and industrial loans					
All other loans and leases					
Unused commitments to provide liquidity (servicer advance)					
Seller's interest carried as securities and loans					
Home equity lines					
Credit card receivables					
Commercial and industrial loans					
Percent of Tier 1 Capital					
Total retained credit exposure	0	0	0	0	0
Total retained credit exposure and asset sale credit exposure	0.01	0.07	0.15	0.04	0.19

[Percent	Change
Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year
30–89 Days Past Due Securitized Assets							
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commecial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total 30–89 days past due securitized assets	0	0	0	0	0		
90+ Days Past Due Securitized Assets							
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total 90+ days past due securitized assets	0	0	0	0	0		
Total past due securitized assets	0	0	0	0	0		
Net Losses on Securitized Assets							
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total net losses on securitized assets	0	0	0	0	0		

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Servicing, Securitization and Asset Sale Activities—Part 3

	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019
0-89 Days Past Due Securitized Assets Percent of Type					•
4 family residential loans					
ome equity lines					
edit card receivables					
to loans					
mmercial and industrial loans					
other loans and leases					
tal 30–89 days past due securitized assets					
+ Days Past Due Securitized Assets Percent of Type					•
4 family residential loans				I	
me equity lines					
edit card receivables.					
to loans and other consumer loans					
mmercial and industrial loans					
al 90+ days past due securitized assets					
al past due securitized assets percent of securitized assets					
t Loss on Securitized Assets Percent of Type					
4 family residential loans					
me equity lines					
edit card receivables					
to loans					
mmercial and industrial loans					
other loans and leases					
tal net losses on securitized assets					
-89 Days Past Due Managed Assets Percent of Type					
4 family residential loans					
me equity lines					
edit card receivables.					
mmercial and industrial loans					
other loans and leases					
al managed loans past due 30–89 days					
+ Days Past Due Managed Assets Percent of Type			Г	Г	i
4 family residential loans					
me equity lines					
edit card receivables					
mmercial and industrial loans					
other loans and leases					
al managed loans past due 90+ days					
al Past Due Managed Assets					
Losses on Managed Assets Percent of Type					
4 family residential loans					
ne equity lines					
• •					1
edit card receivables					
• •					

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Parent Company Income Statement

						Percent Change		
Dollar Amount in Thousands	03/31/2022	03/31/2021	12/31/2021	12/31/2020	12/31/2019	1-Year	5-Year	
Operating Income								
Income from bank subsidiaries	10,074	278	50,907	72,227	214,998	3523.74	-80.17	
Dividends	10,000	0	50,000	70,000	210,000		-80.00	
Interest	74	14	116	527	3,354	428.57	-84.42	
Management and service fees	0	264	791	1,700	1,644	-100.00	-100.00	
Other income.	0	0	0	0	0			
Income from nonbank subsidiaries	924.427	66.014	638.612	537.822	728.488	1300.35	1874.64	
Dividends	918,767	60,958	618,124	508,058	684,787	1407.21	2203.54	
Interest	2,170	2,096	8,117	12,841	26,322	3.53	-29.66	
Management and service fees	3,490	2,960	12,371	16,923	17,379	17.91	-9.23	
Other income.	0	0	0	0	0	17.01	0.20	
						1		
Income from subsidiary holding companies								
Dividends								
Interest								
Management and service fees								
Other income								
Total income from subsidiaries	934,501	66,292	689,519	610,049	943,486	1309.67	857.28	
Securities gains (losses)	0	0	0	0	0		-100.00	
Other operating income	-825	3,362	8,790	6,173	6,562		100100	
Total operating income	933,676	69,654	698,309	616,222	950,048	1240.45	834.79	
Operating Expenses	18.828	29.701	92,486	61,243	67,984	-36.61	53.22	
Personnel expenses	23,048	29,701	94,994	90,665	73,223	-30.61	-2.61	
Interest expense	19,390	8,237	147,751	36,328	25,494	135.40	39.08	
Other expenses	0	0,237	0	0	25,494	133.40	39.00	
Provision for loan and lease losses	U	0	0	U	<u> </u>			
Total operating expenses	61,266	62,080	335,231	188,236	166,701	-1.31	22.79	
Income (loss) before taxes	872,410	7,574	363,078	428,288	784,905	11418.48	1645.34	
Applicable income taxes (credit)	6.821	-20.787	-119,429	-68,200	-53.695		1010101	
Extraordinary items	5,521		,	50,200				
Income before undistributed income of subsidiaries	865,589	28,361	482,507	496,488	838,600	2952.04	1158.67	
	544.000	200 440	4.054.400	205.044	044.047			
Equity in undistributed income of subsidiaries	-541,906	326,443	1,054,166	365,911	214,217	05.04	700.00	
Bank subsidiaries	77,019	102,748	336,240	61,582	208,610	-25.04	730.39	
Nonbank subsidiaries	-618,925	223,695	717,926	304,329	5,607			
Subsidiary holding companies	0	0	0	0	0			
Net income (loss)	323,683	354,804	1,536,673	862,399	1,052,817	-8.77	187.07	
Memoranda								
Bank net income	87.019	102.748	386.240	131,582	418.610	-15.31	46.81	
Nonbank net income	299.842	284,653	1,336,050	812.387	690,394	5.34	301.96	
Subsidiary holding companys' net income	0	0	0	0	030,334	0.0 1		

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Parent Company Balance Sheet

		% of Total		% of Total		% of Total			Percent	: Change
Dollar Amount in Thousands	03/31/2022	Assets	03/31/2021	Assets	12/31/2021 A	ssets	12/31/2020	12/31/2019	1-Year	5-Year
Assets										
Investment in bank subsidiaries	2,383,257	20.54	2,409,309	22.91		22.35	2,364,866	2,300,179	-1.08	37.53
Common and preferred stock	2,382,968	20.54	2,409,072	22.91	2,599,190	22.34	2,363,932	2,299,840	-1.08	37.51
Excess cost over fair value	0	0	0	0	0	0	0	0		
Loans, advances, notes, and bonds	0	0	0	0	0	0	0	0		
Other receivables	289	0	237	0	1,123	0.01	934	339	21.94	307.04
Investment in nonbank subsidiaries	7,366,781	63.48	6,598,096	62.74	6,759,252	58.09	6,385,702	5,526,999	11.65	67.50
Common and preferred stock	5,422,667	46.73	5,105,230	48.54	5,649,658	48.55	4,825,106	4,086,547	6.22	68.01
Excess cost over fair value	31,954	0.28	31,954	0.30	31,954	0.27	31,954	31,954	0.00	0.00
Loans, advances, notes, and bonds	1,764,794	15.21	1,317,571	12.53	925,940	7.96	1,386,466	1,106,545	33.94	130.24
Other receivables	147,366	1.27	143,341	1.36	151,700	1.30	142,176	301,953	2.81	-60.39
Investment in subsidiary holding companies	0	0	0	0	0	0	0	0		
Common and preferred stock		0		0		0				
Excess cost over fair value	0	0	0	0	0	0	0	0		
Loans, advances, notes, and bonds		0		0		0				
Other receivables		0		0		0				
Assets Excluding Investment in Subsidiaries				•		•				
Net loans and leases	125.000	1.08	0	0	125,000	1.07	0	0		54966.08
Securities	1,029	0.01	1,029	0.01	1,029	0.01	1,029	1,332	0.00	
Securities purchased (reverse repos)	0	0.01	1,025	0.01	0	0.01	0	0	0.00	30.04
Cash and due from affiliated depository institution	274,198	2.36	198,642	1.89	244,422	2.10	198,793	177,694	38.04	2.22
Cash and due from unrelated depository institution	382,185	3.29	358,304	3.41	771,357	6.63	358,544	322,303	6.67	2614.57
Premises, furnishings, fixtures and equipment	13.789	0.12	13,819	0.13	13.798	0.12	13.837	13.964	-0.22	-6.17
Intangible assets	0	0.12	0	0.13	0	0.12	0	0	-0.22	-0.17
Other assets	1,058,023	9.12	937,568	8.91	1,121,047	9.63	895,817	794,057	12.85	89.10
Balance due from subsidiaries and related institutions	0	0	0	0.51	0	0.00	0.00,017	0	12.00	00.10
Total assets	11,604,262	_	10,516,767		11,636,218 10		10,218,588	9,136,528	10.34	63.97
Liabilities and Capital						•				
Deposits	0	0	0	0	0	0	0	0		
Securities sold (repos)	0		0	0	0	0	0	0		
Commercial paper	0	0	0	0	0	0	0	0		
Other borrowings 1 year or less	0	0	746,581	7.10	0	0	0	0	-100.00	
Borrowings with maturity over 1 year	2,037,471	17.56	1,298,823	12.35	2,037,252	17.51	2,045,104	1,550,348	56.87	52.10
Subordinated notes and debentures	0	0	0	0	0	0	0	0		
Other liabilities	946,542	8.16	835,408	7.94	982,055	8.44	788,600	632,690	13.30	106.38
Balance due to subsidiaries and related institutions	18,840	0.16	44,109	0.42	17,018	0.15	21,763	111,374	-57.29	-73.42
Total liabilities	3,002,853	25.88	2,924,921	27.81	3,036,325	26.09	2,855,467	2,294,412	2.66	60.66
Equity Capital	8,601,409	74.12	7,591,846	72.19	8,599,893	73.91	7,363,121	6,842,116	13.30	65.17
Perpetual preferred stock (income surplus)	0	0	0	0	0	0	0	0		
Common stock	2,393	0.02	1,592	0.02	2,392	0.02	1,591	1,586	50.31	55.79
Common surplus	2,093,402	18.04	2,027,529	19.28	2,054,602	17.66	1,995,798	1,921,893	3.25	31.22
Retained earnings	8,254,508	71.13	7,004,089	66.60	8,002,107	68.77	6,703,125	6,086,721	17.85	104.93
Accumulated other comprehensive income	-388,637	-3.35	-37,570	-0.36	-86,520	-0.74	16,511	-5,036		
Other equity capital components	-1,360,257	-11.72	-1,403,794	-13.35		11.80	-1,353,904	-1,163,048		
Total liabilities and equity capital	11,604,262	100.00		100.00	11,636,218 10	00.00	10,218,588	9,136,528	10.34	63.97
Memoranda										
Loans and advances from bank subsidiaries	0	0	0	0	0	0	0	0		
	18,840	0.16	44,109	0.42	17,018	0.15	21,763	111,374	-57.29	-73.42
Loans and advances from nonbank subsidiaries	18,840	0.16	44,109	0.42	0	0.15	21,763	111,374	-51.29	-13.42
Notes payable to subsidiaries that issued TPS	0	0	0	0	0	0	0	0		
Loans and advances from subsidiary holding companies	18,840	0.16	44,109	0.42	17,018	0.15	21,763	111,374	-57.29	-73.42
Subordinated and long-term debt 1 year or less	18,840	0.16	44,109	0.42	17,018	0.15	21,763		-51.29	
Guaranteed loans to banks, nonbanks, and holding companies	0	U	0		0	U	0	17,508		-100.00

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Parent Company Analysis—Part 1

	03/31/2022			03/31/2021			12/31/2021			12/31/2020			12/31/2019		
		Peer # 9	Pct												
Profitability															
Net income / Average equity capital	15.02			18.80			19.22			12.24			15.70		
Bank net income / Average equity investment in banks	13.97			17.22			15.45			5.71			19.11		
Nonbank net income / Average equity investment in nonbanks	21.54			22.79			24.92			18.67			16.63		
Subsidiary HCs net income / Average equity investment in sub HCs															
Bank net income / Parent net income	26.88			28.96			25.13			15.26			39.76		
Nonbank net income / Parent net income	92.63			80.23			86.94			94.20			65.58		
Subsidiary holding companies' net income / Parent net income															
Leverage															
Total liabilities / Equity capital	34.91			38.53			35.31			38.78	1		33.53		$\overline{}$
Total debt / Equity capital	23.69			26.94			23.69			27.77			22.66		
Total debt + notes payable to subs that issued TPS / Equity capital	23.69			26.94			23.69			27.77			22.66		
Total debt + Loans guaranteed for affiliate / Equity capital	23.69			26.94			23.69			27.77			22.91		
Total debt / Equity capital – excess over fair value	23.78			27.06			23.78			27.90			22.77		+-
Long-term debt / Equity capital	23.69			17.11			23.69			27.77			22.66		+-
Short-term debt / Equity capital	0			9.83			0			0	<u> </u>		0		+
Current portion of long-term debt / Equity capital	0.22			0.58			0.20			0.30			1.63		+
Excess cost over fair value / Equity capital	0.37			0.42			0.37			0.43			0.47		T
Long-term debt / Consolidated long-term debt	61.16			77.34			61.01			84.63			80.85		
_															
Double Leverage	91.12			99.40			96.29			98.07			93.81	ı	_
Equity investment in subs / Equity capital	113.35			118.65			108.83			118.84			114.40		+
Equity investment in subs / Equity cap. Qual TPS + other PS in T1	113.33			110.00			100.03			110.04			114.40		+
Total investment in subs / Equity cap, Qual TPS + other PS in T1															+
															_
Double Leverage Payback			-						-						_
Equity investment in subs – equity cap / Net income (X)	-0.59			-0.03			-0.21			-0.16			-0.40		-
Equity investment in subs – equity cap / Net income-div (X)															
Coverage Analysis															
Operating income-tax + noncash / Operating expenses + dividends	705.17			83.17			164.46			174.50			280.54		
Cash from ops + noncash items + op expense / Op expense + dividend	434.26			49.31			160.16			210.94			298.58		
Adjusted cash flow / Operating expenses + repaid long-term debt + dividends	-161.61			104.80			205.08			117.50			127.68		
Pretax operating income + interest expense / Interest expense	3,885.19			131.37			482.21			572.39			1,171.94		
Pretax op inc + interest expense + trust pref / Interest expense + trust pref	3,885.19			131.37			482.21			572.39			1,171.94		
Dividends + interest from subsidiaries / Interest expense + dividends	986.94			80.88			202.34			196.13			339.44		
Fees + other income from subsidiaries / Salary + other expenses	9.13			8.50			5.48			19.09			20.35		
Net income / Current part of long-term debt + preferred dividends (X)	17.18			8.04			90.30			39.63			9.45		
Other Ratios															
Net assets that reprice within 1 year / Total assets	19.41			8.30			15.24			16.62			18.70		
Past Due and Nonaccrual as a Percent of Loans and Leases															
90+ days past due	0						0								Т
Nonaccrual	0						0								
Total	0						0								1
Guaranteed Loans as a Percent of Equity Capital															
To bank subsidiaries	0			0			0			0			0		
To nonbank subsidiaries	0			0			0			0	<u> </u>		0.26		+
To subsidiary holding companies	0			0			0			0			0.20		T
Total	0			0			0			0			0.26		T
													5.20	I .	
As a Daysout of Consolidated Holding Commence Access															
_ · · · · · · · · · · · · · · · · · · ·	44.04		1	25 00			20.00			25 00			26.46		
As a Percent of Consolidated Holding Company Assets Nonbank assets of nonbank subsidiaries	41.94 0			35.83 0			39.90 0			35.82 0			26.46 0		+

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Parent Company Analysis—Part 2

	03/31/2022			03/31/2021			11	2/31/2021		12/31/2020			12/31/2019		
		Peer # 9	Pct	BHC	Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct	BHC	Peer # 9	Pct
Payout Ratios — Parent	Dilo	11 661 # 3	1 01	DITO	1 661 # 3	1 01	DITO	1 CC # 3	1 00	DITO	11 661 # 3	1 00	Dilo	11 001 # 3	1 00
Dividends declared / Income before undistributed income	8.24			189.83			49.59			42.47			23.74	1	
Dividends declared / Net income	22.02			15.17			15.57			24.45			18.91		\vdash
Net income – dividends / Average equity	11.71			15.95			16.23			9.25			12.73		
3											II.				
Percent of Dividends Paid		1			1			i			ı				
Dividends from bank subsidiaries	14.03			0			20.90			33.19			105.46	_	
Dividends from nonbank subsidiaries	1,288.86			113.22			258.34			240.92			343.90		
Dividends from subsidiary holding companies	0			0			0			0			0		
Dividends from all subsidiaries	1,302.89			113.22			279.23			274.11			449.36		
Devent Detice - Outsidianies															
Payout Ratios — Subsidiaries: Percent of Bank Net Income															
Dividends from bank subsidiaries	11.49	1		0			12.95	1		53.20	1	1	50.17	1	
	0.09			0.01			0.03								_
Interest income from bank subsidiaries										0.40			0.80	1	-
Management and service fees from bank subsidiaries	0			0.26			0.20			1.29			0.39		
Other income from bank subsidiaries	0	1		0			0			0	1		0		
Operating income from bank subsidiaries	11.58			0.27			13.18			54.89			51.36		
Percent of Nonbank Net Income															
Dividends from nonbank subsidiaries	306.42			21.41			46.27			62.54	1		99.19		
Interest income from nonbank subsidiaries	0.72			0.74			0.61			1.58			3.81		
	_														-
Management and service fees from nonbank subsidiaries	1.16			1.04			0.93			2.08			2.52		
Other income from nonbank subsidiaries	0			0			0			0			0		
Operating income from nonbank subsidiaries	308.30			23.19			47.80			66.20			105.52		
Percent of Subsidiary Holding Companies' Net Income															
Dividends from subsidiary holding companies															
nterest income from subsidiary holding companies															†
Management and service fees from subsidiary holding companies															<u> </u>
Other income from subsidiary holding companies															
Operating income from subsidiary holding companies															
Dependence on Subsidiaries:															
Percent of Total Operating Income															
Dividends from bank subsidiaries	1.07			0			7.16			11.36			22.10		
Interest income from bank subsidiaries	0.01			0.02			0.02			0.09			0.35		
Management and service fees from bank subsidiaries	0			0.38			0.11			0.28			0.17		
Other income from bank subsidiaries	0			0			0			0			0		
Operating income from bank subsidiaries	1.08			0.40			7.29			11.72			22.63		
Dividends from nonbank subsidiaries	98.40			87.52			88.52			82.45			72.08		
Interest income from nonbank subsidiaries	0.23			3.01			1.16			2.08			2.77		
Management and service fees from nonbank subsidiaries	0.37			4.25			1.77			2.75			1.83		
Other income from nonbank subsidiaries	0			0			0			0			0		
Operating income from nonbank subsidiaries	99.01			94.77			91.45			87.28			76.68		
Dividends from subsidiary holding companies	0			0			0			0	+		0	_	<u> </u>
nterest income from subsidiary holding companies	0			0			0			0	+		0		
Management and service fees from subsidiary holding companies	0			0			0			0			0		
Other income from subsidiary holding companies	0			0			0			0			0		
Operating income from subsidiary holding companies	0			0			0			0			0		
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1	1	I	5.91				ĺ	ı l		1	1		1	
Loans and advances from subsidiaries / Short term debt	0.92			2.16			0.84			1.06	-		7.18	+	_